

# The Art of Success

Success Collaborative



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# Introduction

Why is it that some people are wealthy... and some are not?

Most people today are living paycheck to paycheck, getting deeper into debt, with no hope in sight.

And yet some are thriving, becoming more and more successful every day.

- *Is there some secret to wealth creation?*
- *Some hidden information?*
- *A secret that some know... and you don't?*

Yes, there are secrets to success. And learning these can set you free.

One secret to success is: *If you want what others have, find out what they did, and do the same thing.*

And the fastest way to do that is to have a Mentor. Virtually all people at the top use experts to help them avoid pitfalls, optimize opportunities and maximize their earnings.

Now you too can have this hidden advantage of guidance, coaching, and support. A Mentor can help you become clear on your goals, sharpen your skills, and work smarter. Someone who will help you all the way to the top. Someone who is a trusted advisor, with your best interests at heart. Someone to stack the odds in your favor, and to give you the same advantages that the world's top earners have used.

At this point, you might be thinking "That sounds great, but..."

- How do I find a Mentor?
- How do I get started?
- How can I afford it?

Inside we give you the answer to these questions and more. You will learn how to find and attract a high-quality Mentor. How to engage, and why a written agreement is important. How to set performance goals. How to get maximum value for your investment of time and money, and much more.

We are a group of high-performance business people who collectively have over 100 years of high-level global business success. We are multimillion dollar earners and we have helped hundreds of people worldwide become more successful.

Many are now living their dreams. Others are sharing their knowledge through lectures, public speaking and publishing. All are making a powerful impact on the world around them.

We hope you will join them.

Congratulations on reaching for your dream, and thanks for your commitment to your success!

Yours in service,

The Success Collaborative





## What is a Mentor?

A Mentor is a trusted advisor who helps you see what you can't see, gives you actionable advice on what to do with it, and provides accountability for results.

A Mentor can see what is hidden inside you – your true potential. Further, they can help you find it and structure an action plan to get the results you want.

Mentors don't necessarily have to be better than you, but they do have to be experts at what they do. They observe, guide and give feedback in a way that produces results.

Here is an example. Skyler was born into a middle class family, with a father who worked as a mid-level supervisor and a mother who was a part time homemaker and part time receptionist. Skylar had some college experience, but could not see herself cranking out another couple of years to get a degree she probably wouldn't use. She always wanted to own her own business, but settled for a regular paycheck in retail. Luckily she hadn't accumulated a ton of debt, but she still managed to rack up some student debt, carried credit card balances, and had a car loan. She had almost given up on her dream of being a business owner for now, because how could she possibly afford the cost of starting up a business, much less the time involved since she was already working full time. Besides, she had no practical experience running a business and didn't know a lot of people who had. She was "doing OK" but felt frustrated, like she was just getting by, and could see no way out.

Then she met Jason. Jason worked in retail, like her, but had started his own business some years ago and was now doing quite well. He confided that he was planning on quitting his job in the next year to go full-time in his own business. Skyler was intrigued. Here was someone like her who had actually done it! When she asked Jason to tell her more, he said "Sure, Let's get together. I'd love to tell you all about it ."



They met for coffee later, and Jason shared his story. "I had just gotten out of a bad relationship, and decided that the rest of my life was going to be different. Owning my own business was a big part of it, and I was determined to do whatever it took". Like Skyler, Jason didn't have any business experience, but he was determined. After checking around, he found that buying a franchise was out of the question. The high start up cost and questionable success rate made that a nonstarter. He also looked at opening a retail store, but couldn't see any way to make that work either. Then he became part of the "gig economy" by freelancing in the evenings. But he quickly discovered it was like "owning your own job". While getting paid higher hourly rates as an

**men·tor**  
/'men,tôr,'men  
,tər/

**noun:**  
**an experienced  
and trusted  
adviser.**

**verb:**  
**advise or train  
(someone,  
especially a  
younger**

independent contractor looked attractive, the instability of irregular work, lack of benefits, and high costs for advertising made this a difficult choice. Besides, there was no way to expand beyond the number of hours that he could personally work.

“But then I met Chris, and everything changed“ he said. “Chris always seems relaxed, never too rushed to take time with me, but obviously highly successful“. He continued “She told me she got involved with network marketing some years ago, and had since become highly successful. At the time I didn’t know anything about network marketing, but Chris showed me how I could continue working my job full time, and start part time toward owning my own business.” Jason continued “That was great because I really needed my day job at that point. I still needed the money“.

Over time, Jason apprenticed himself to Chris who became a Mentor to him. She provided the experience and wisdom of a successful business career to complement his desire, dedication and perseverance.



“It’s a good thing it didn’t take a lot of money to get started“ Jason said. “At that point I was still deep in debt from my failed relationship, and I needed to dig out from a pretty deep hole, It’s also good that I didn’t need a lot of experience in business. Chris helped me see what is really important, and how I could leverage my skills into success, Chris was not always successful either. She started out like us, built a successful business, and is now mentoring others”.

Jason took it a step further and offered to introduce Skyler to his Mentor and Skyler agreed to meet her. Chris was a highly successful businesswoman who had made it her life’s work to help others achieve their dreams. Chris understood that success can be achieved through leverage, working hard, and utilizing the experience of others. Chris early on found a successful person to Mentor her and now she was able to do the same for others. When they met, Chris was warm, open and friendly. She seemed genuinely interested in Skyler and her dream of owning her own business.



After a few minutes of pleasantries, Chris asked Skyler why she wanted to be in business. Skyler had never been able to put her finger on the exact reason, but she knew it had something to do with wanting to be in charge of your own destiny, and the freedom that comes with that. She also knew that business owners could make a lot more money than employees, and she wanted the lifestyle that came with success. “I’ve always known I wanted to have my own business”, she said. “I watched my parents struggle through jobs that went nowhere, and I didn’t want that for myself”. Chris looked at her. “Skyler, I’m going to ask you to do a bit of homework here. I’d like to meet with you and Jason again, and revisit your answer to this question.“

Skyler went home that evening excited, yet oddly nervous. No one has ever asked her before why she wanted more success in her life. All she knew was she was just getting by, living paycheck to paycheck and not getting ahead, and she wanted more.

After dinner, she sat down and wrote out all the reasons she wanted to be in business. At the top of the list was freedom. Especially time freedom and financial freedom. She also wanted to be the boss, and make her own decisions.





When she met with Chris and Jason the next day at lunch, she shared what she had written. Chris and Jason both smiled. They knew Skyler now had a piece of self knowledge she didn't have before.

*Here is another secret to success: Knowledge is power, and self knowledge is the ultimate power.*

How well do you know yourself?

What about your weaknesses, strengths and limitations?

Do you have a blind spot?

Something that you can't see that might be holding you back?

Is it possible that someone else, a trained observer, could help you identify more of your true nature?

Everyone has blind spots, places where you can't see your true self. But people who are trained can recognize specific habits, patterns and dynamics that are holding you back. They see what you can't see, and can give you valuable information about it.

What would it be worth to know your true success potential and how to use it?

To become successful in business, you need to understand your strengths, weaknesses and challenges. You need to know what your true potential really is, and what to do with it.

### **Why Use A Mentor?**

It is said that the 'world's best' have the 'world's best mentors'. Top performers in every field use them as leverage to accelerate their success.

Leverage happens when you apply resources in a way that creates an outsized result. For example, if you want to add up a large list of numbers, a computer is much faster than using a pencil and paper. You have effectively leveraged your time by using the right tool. A Mentor can leverage your strengths by developing strategies to optimize your efforts. Mentors can also help you identify the skills you need to get ahead, and give you the resources to do this quickly. This gives you tremendous leverage over the rest of the world. It is the fastest way to success, and it also produces the highest return for your efforts. Further leverage results from creating sustainable duplication systems. This leads to results beyond what is possible from your personal efforts alone. This is playing the game at the very highest levels.

Most people need an outside person to hold them accountable. This is how we were trained in school, work, sports, military, etc. In a top down system, we are accountable to those above us. They reward us if we do things correctly, and there are penalties if we don't.

**One of the secrets to success is to use leverage.**

**Some of the best leverage comes from using other peoples skills, experience, accumulated wisdom.**

Top performers realize that true success only comes when they are 100% responsible for everything that happens in their lives.

Everything.

In other words, to become successful you must learn to become fully accountable - to yourself. But this is an acquired skill for most people. It's not something that most people do naturally, so it helps to have a Mentor to be accountable to at first, someone who also makes sure you become accountable to yourself.

We all have times when we lose focus. It may be because of life challenges, burn out, etc. These are the times when we need a steady guide to help us set priorities, maintain effort, and stay on track. A Mentor who has 'been there, done that' will help you keep the main thing the main thing.



*A secret to success is using leverage, using other people's wisdom.*

There are two ways to grow:

The school of hard knocks – making mistakes, picking yourself up, and moving along to the next one. Rinse, lather, repeat.

The other way is the path of wisdom. Utilizing the experience and understanding of others, those that have already been where you have yet to go. Skipping over some of the more obvious blunders, more quickly passing through the ones you can't avoid, and ultimately staying on track long enough to get to the top.

Top performance is both a destination and a journey. It's easy to be distracted, discouraged or disillusioned. Having a trusted advisor giving you a fresh perspective on the ups and downs of your daily, weekly and annual performance is valuable. It's way too easy to get sidetracked with useless stuff, and a Mentor will help you maintain your focus on what's really important, and avoid distractions.

Turning challenges into opportunities is the ultimate alchemy in life. Mastery of this process leads to excellence, and excellence gives life meaning and joy.

## How Does It Work?

The best games in life are win-win games.

Everybody loves being a winner, and no one likes being a loser. Most people are at their best in win-win relationships.

A healthy relationship is rich in benefits, rewards, and privileges. It has ups and downs for sure, and yet if each are committed to mutually positive outcomes it leaves everyone better off.

Powerful Mentor relationships are based in agreements that acknowledge the roles, responsibilities and commitments of everyone involved. They also clearly lay out the lines of communication, accountability and rewards. While it's never possible to foresee all future problems and pitfalls, a well-crafted Mentor agreement is critical to a successful relationship. The idea is to maintain a singular focus on one thing, and one thing only – your success.

*A Mentor has to be willing to tell you the truth always, especially when it's unpopular.* They realize it's about getting results, not about being popular. This is not an easy thing to do. We all like to be liked. And they are no different. But they have to be willing to honor the agreement to tell you the truth about your

Knowing how to  
turn challenges into  
opportunities is the  
key to successful  
living.

Mastery of this  
process leads to  
mastery of life.



performance, capacity, and results. Because that's the only way you will get an honest appraisal of your actions and results.

*A Mentor has to understand the game of success, and how to help you win at it.* They have to be able to help you develop goals, create a strategy, and execute. Further, they have to be able to evaluate your strengths and weaknesses, and assess your ongoing performance. They must be able to give you open and honest feedback so that you can make corrections and improve. They must be able to help you win.

*A Mentor has to be professionally competent.* As such, they have to be committed – but not attached – to your success and the success of the relationship. As do you. This means that you both have to be willing



to walk away if it's truly not working, but committed enough to stick it out through thick and thin. After all, you have an agreement for success, not for useless drama or for just quitting.

*You have to be willing to listen with 'beginners ears', and agree to act on the Mentor's advice.* You can't blame your Mentor just because you don't like what you're hearing from them in the moment. After all, they are committed to giving you the truth, and it may be very difficult to hear at first. Nobody likes having their inadequacies pointed out to them. It's embarrassing and unpleasant. But only your true friends or your most

committed allies will tell you the truth in life. Everyone else pretty much just wants to be liked and to get along, so they almost always just say what others want to hear.

But that doesn't lead to performance improvement or skill development, and it keeps people stuck at a low level of success.

*You don't have to 'like' the Mentor, or try to be friends.* But you need to be able to maintain a professional respect for their role, experience, and professional skills. Otherwise they will be of little value to you. The success of your relationship is dependent upon learning what they have to offer. Of course it's always great to have a warm and friendly relationship, but not at the expense of achieving your agreed-upon professional results.

*You may have to give up unproductive thinking, or perhaps some of your favorite time wasting activities.* This may be challenging at first, but most successful people have faced up to this one at some point, and were willing to do it in exchange for getting their goals.

*You have to agree not to quit, except under previously negotiated circumstances.* A good agreement will outline the working conditions, the path of progress, and lay out measurable outcomes. It will also include provisions for changing or terminating the relationship. An experienced Mentor understands that even a carefully designed plan may not survive the reality of actually working that plan.



Circumstances change, goals change, and relationships change. It's important to plan for this, and provide provisions to accommodate the inevitable shifts that occur along the way. But once agreed to, it's important to honor the agreement, stay the course, and stick it out to the finish line.

*You have to be accountable for your actions, your results, and for keeping your word.* Honesty and integrity are critical for success. Just as your Mentor must agree to tell you the truth, you have to be





responsible for full and open communications. Otherwise your Mentor will not have timely, accurate information upon which to give you advice. Ultimately mentors can only advise and support. It's up to you to get the results. It's neither fair nor accurate to hold your Mentor responsible for your lack of activity or results. Good mentors will not continue to work with individuals who are not fully accountable, productive or truthful.

*You have to agree to play 100% full-out to get the results.* It's said that "Success favors those who plan to succeed". It's important to craft a plan that balances out your resources, efforts, and outcomes. But then you have to do the actions. Because a Mentor can only guide, advise and support, It's up to you to produce the results. Anything less than playing at 100% limits the amount of success you will achieve. And if you have a big goal, it's not enough to

play it small or give it less than all you've got. Because ultimately your level of success accurately reflects your willingness to work for it.

## What Can I Expect?

You can expect that it will be different and that you will be stretched. And you also can expect that you will get results if you stick with it.

Will you still have fears, reluctance and doubt?  
Yes.

Will it be hard, difficult, and at times frustrating?  
Yes.

Will it be worth it? Absolutely!

You may discover new aspects of yourself, new depths as well as limitations.

You may find out that things you thought were true about yourself are not. And things that seemed impossible before are now true.

You might find that over time your goals seem too small, and that self-knowledge has given you a new appreciation of your true full potential. And that you are now willing to commit to bigger goals that reflect your new understandings.

Your self-confidence may feel like it's on a roller coaster, where you feel incapable at times, and almost unstoppable at other times.



If discovering any of this makes you uncomfortable, that's not totally a bad thing. It's good to question whether you can do this or not, and whether you're really ready for the success you desire. Nothing truly worth having in life comes for free. And after all, we're talking about breaking through into a whole new level of success for you. But one thing I can assure you is that it will be totally worth it on the other side. It's all part of the process of self discovery, and it's all normal. The trick is to not be distracted by the day to day ups and downs, but to keep your eye on your ultimate success goals. Reflect back on where you were when you started out, where you are now, and where you're going to be when you reach your goal. Ask yourself whether you're better off having a plan and sticking to the plan, or not. Ask yourself if the school of hard knocks would get you there faster than the path of wisdom. Most importantly, ask yourself how committed you are to your success goals, and whether you're willing to pay the price to get there. Invest in yourself and your dreams, and you will never regret it. You may not get 100% of everything you go for, but it's a sure bet that you will be far ahead of where you would be if you never started.

### How Do I Find A Mentor?

By now you should be aware that working with a Mentor will accelerate your success, help you develop new skills, and perhaps on some level even help you to improve as a person.



But at this point you might be asking:

How do I find a Mentor?

How do I structure the relationship?

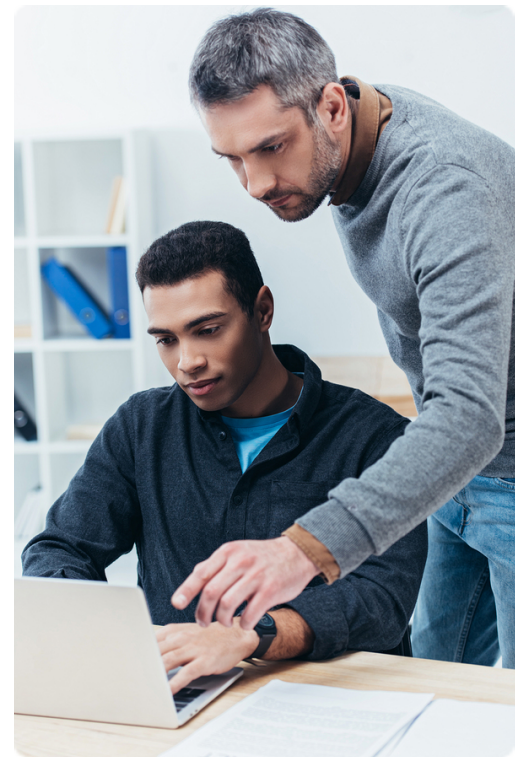
How will I know if it's really working?

These are great questions and you are not alone if you are confused at this point. Most people start out in a similar place. They come to realize that getting a Mentor help will accelerate their success, but don't really know how to get started.

That's where we come in. We have helped hundreds of people worldwide to discover their true potential, and then further develop it. While it may seem different or unusual, the process is as ancient as people themselves. In the old days, younger people would offer to apprentice themselves to a master, who guided and instructed them in the ways of their craft. Often times the apprentice would work for nothing, essentially acting as free labor, and many times they actually had to pay for the privilege of working with the master. This limited the number of people who could enter a given trade to those who had money, time and connections. This led to what were known as guilds. This system survives today in the form of professional associations, unions, and trade associations. For example, whether you want to be a hairstylist, real estate agent, or a dentist you must go through specifically accredited schools, training programs, and licensing agencies. This limits the number of people who can do this to those that already have the time and money to make it work. Or those who are willing to go deep into debt and then work to pay it off, often over years and years. And that's if they can find gainful employment in their field. For most people this just doesn't work. They already have active lives, jobs, families or friends that are using up all their time and money. Given the expense, time commitment, etc. they simply can't or won't do this.



But 60 years ago, some entrepreneurs came up with a new idea. They understood the limitations of the old system, and created a new system that allowed almost anyone to get into business quickly, with all the support needed to become successful. After all, what stops most people from getting ahead is the lack of experience, money and time to invest in a business. So they designed a system that takes advantage of what people like you already have – dreams, desire, and a willingness to work smart to get ahead. They put in place a way for people to begin part time, continuing to work around their existing responsibilities, within their existing budget and skill level, and still create an independent income leading to lifestyle freedom. This business model, now known as network marketing, solved many of these problems by enabling people to start their own business “on the side“. For most people this is evenings, weekends and maybe during their breaks or commute time.



That solved the time problem, but what about learning the skills and traits needed to become successful? Instead of apprenticing themselves to a master as free labor to be used or abused as he saw fit, this modern version is about having a Mentor who will guide and develop your unique strengths for your mutual benefit. Unlike the old system where the apprentice actually became local competition for the master once they graduated, this modern system creates a true win-win scenario. Today, as you become more successful, both you and your Mentor benefit from your increased success. This is a breakthrough as it creates a strong incentive for Mentors to work with qualified people to help them become more successful. In the old system, the more successful the apprentice, the more the master would feel threatened, and perhaps on some level he might hold them back from developing their full potential. Because once the apprentice graduated, the master lost a source of free labor and an income!



It's even more exciting once you realize that after becoming successful you could also choose to Mentor others, thereby increasing your own success through helping them become successful. This offers tremendous leverage for lifestyle freedom, because if those you Mentor do the same thing, you also benefit from their business success. And on and on, you could reap rewards in the form of an on going residual income from the entire team's efforts.

Finding a qualified Mentor can be difficult if you don't already know what you're looking for, or if you don't already have experience with mentoring. You could easily be distracted by flashy but empty promises and waste precious time chasing the wrong thing. Even worse, you could end up “investing“ money into programs, systems or people that only make money for the person selling them. It's important to get the right Mentor whose primary interest is in helping you become as successful as you possibly can be.



Here are some tips:

*Make sure that your Mentor actually has something to teach you.* In other words, how successful are they really? Have they have the experience of success? Have they actually accomplished what they are proposing to teach you? Is their success verifiable and documented? Or are they just talking a good game? There's nothing wrong with asking them to prove their qualifications and experience. Anyone who is truly qualified will gladly show you the proof, and will probably respect you more for it.

*Make sure they know how to actively Mentor.* Do they have the communication skills to convey what's necessary? Do they have the interpersonal skills to be able to guide and support? Do they have the perceptive skills to be able to read the situation and provide feedback? Do they have the appropriate teaching skills to be able to structure and present information in a way that you can understand it? How did they learn their skills? Do they have a lineage of qualified, successful mentors that taught them?

**It has been said that  
"When the student is  
ready the master will  
appear".**

**This means that once we  
are ready to move to the  
next level, the right  
people often seem to  
show up to help us  
along the way.**

*Make sure they have a strong interest in your success.* Are their interests completely aligned with yours? In other words does your win become a win for them? Or is there a benefit in them keeping you dependent? If they are working for a fee, once you graduate they will lose their income, so make sure that they are sprinting with you – alongside you in your dash to the finish line!

*Make sure they are in a hurry.* This doesn't mean they're too busy or too impatient to work with you. It means that they are hungry for your success to happen as quickly as you are. You are always in control of the speed at which you develop success, but you want to make sure they are always a step ahead of you, ready to guide

you to advance as fast as possible.

*Make sure they have time for you.* Mentoring does not have to take a huge amount of time in every case because some learn faster than others. But there is a minimum amount of attention necessary to make sure you have the guidance and structure to move to the next level quickly. If they are too busy to take your call, constantly miss appointments, fail to keep deadlines, etc. they are likely not devoting enough attention to you. This can leave you feeling inadequate, frustrated and neglected. You can avoid this by negotiating a minimum standard upfront. By asking them how many other people they are mentoring, and how much time they are prepared to commit to you.

While this may all sound very complicated or confusing, especially if you're new to all of this, it's actually quite simple. The trick is to make sure that you get what you need, that your interests are aligned, and that your Mentor truly has what it takes to help you become more successful.





But where do you actually find a qualified Mentor? It's not like they're just walking around waiting for you to introduce yourself. Most successful mentors are actively living life, and taking you on means they have



to give up something else. However, people who love mentoring are generally open to taking on new people if they can. But they may have high standards as to who they work with. Again, the very best way is to find someone whose interests are naturally aligned with yours. For most of us this means network marketing. There are several great books such as [The Business of the 21st Century](#) by Robert Kyiosaki and [Building Your Network Marketing Business](#) by Jim Rohn. These books explain how, for the average person to get ahead, network marketing is the only practical option.

### **Much Does It Cost?**

Investing in yourself is the best investment you'll ever make. Developing new skills, competencies and techniques pays off again and again, yielding fresh rewards every time you use them. Having the right skill at the right time can produce life-changing results. Knowing what to look for and what to do about it allows you to seize opportunities in life that would otherwise just drift on by. This is how successful people leverage their lives to create even more success.

The best Mentors not only understand leverage, they also apply it in their own lives.

They work differently.

They understand that when both parties' interests are fully aligned, the success of one benefits the other. They understand that win-win relationships are the most productive and satisfying way to do business.

These mentors structure their professional agreements so they benefit right alongside the success of their clients instead of getting paid up front. This is ultimately more satisfying to both parties because both are mutually invested in producing the same winning outcome.

Finding this kind of arrangement is difficult in traditional business coaching, because most coaches need the current income for their living expenses. Only mentors who are already successful can afford to invest their time into the relationship this way.

Network marketing has solved this problem by putting you in win-win relationships with successful, experienced Mentors. And the best news is there are no upfront fees. But there is an investment required, and that is you agree to invest into yourself. It requires an input

**Success Collaborative mentors don't charge for our time. We work for a mutual benefit, and we only work with qualified people who are highly committed to their own success.**

**Because of this we work with a select pool of people and invest in their success. In that sense We help you to turn your success dreams into reality - for free!**

of time and effort into developing your full potential through improving your competence and skills. And as was said earlier, this is the best investment you will ever make because you will get a lifetime of value from it.

## How Do I Get Started?

The first step is to decide you are ready for success. Commit to doing what it takes to have the success you deserve. Once you have determined that you are willing to pay the price, then you are more than halfway there.

The next step is to define what success looks like for you, and figure out a plan of how to get there.

Here's what it looks like in practice:

- *Set a goal.*
- *Create a plan.*
- *Work the plan*

It sounds simple, and it is. Most important things in life are.

But simple doesn't mean it's easy.

And like the most important things in life, it takes commitment, perseverance, and some humility to become truly successful.

One of the secrets of success is that highly successful people make a plan, and work the plan.



- *What's your goal?* Are your goals written? Are they Specific? Measurable? Realistic? Trackable?
- *What's your plan?* Do you have the steps, workflow, milestones, metrics, critical indicators, and criteria for completion?
- *Are you working the plan?* Are you tracking your actions against your milestones, metrics and deadlines? What's your feedback mechanism? How are you evaluating results? How are you accountable? Don't worry if these things don't seem familiar to you. Most people have not researched these kinds of performance tools and techniques.

However, if you have decided to invest in your success, expert help is available to help you master this process. We specialize in structuring an individual plan for you, and then help you to put in place all the elements necessary to ensure your success. We walk with you, hand-in-hand, step-by-step in executing the plan. And we will be there at the finish line to help you celebrate.

Our job is to help you set the goal, and then get the goal.

But the most important step is the first step. *You must take the action.* And the most powerful action you can take right now is to reach out to a qualified Mentor and let them know you are ready to begin the journey to success. Let them know you are committed to achieving your dreams. That you are willing to do what it takes. That you are willing to invest yourself fully into the project. That you are willing to be accountable, to stick with the plan, and to embrace your greatness.



## Summary

There *are* secrets to success, and while they have been carefully passed on from generation to generation by wealthy and powerful insiders, this information is now available to anyone who has the desire, commitment and willingness to become successful.

The world's top earners have mentors. Many started out like the rest of us, with very little advantage, experience or understanding. But they had success mentors who helped them to optimize their strengths, minimize weakness, and take advantage of opportunities.

Success is not the easiest thing to do in life, nor the hardest. But it does require an investment of time, energy and attention. And it requires a commitment to the process of self development and cultivating specific skills and traits. These can be learned, but they must first be identified and understood.

A Mentor can speed up this process by transferring their experience and wisdom to you.

Mentors understand the language of power, wealth, and success. And more importantly, they are willing to share their wisdom with others.

The best of them align their interests with yours for mutual benefit.

Again, the most important step is always the next step. And now It's up to you to take the action. And the very best action you can take right now is to connect with a Mentor who can help you fulfill your dreams.

**We wish you all the best on your journey, and all the success that you deserve!**

**Yours in Service,  
Success Collaborative**



## Resources

Further recommended reading:

Think and Grow Rich – Napoleon Hill

Any book by Jim Rohn

Any book by Brian Tracy

Any book by Bob Proctor

Secrets to Success – Michael Jude

The 7 Habits of Highly Effective People – Stephen Covey

Good to Great – Jim Collins

One Minute Mentors – Ken Blanchard

The Science Of Success- Wallace D. Wattles

Secrets Of The Millionaire Mind- T. Harv Eker

The. Richest Man In Babylon- George S. Classon