

Quick Invite during the day

I know your busy , do you want me to call back or can you give me 2 minutes now ? Hey , thanks I wont go into detail. In terms of your health & money On a scale of 1-10 how important is that to you ? Ok repeat a 8 (set appointment) would you be willing to give me a hour of your time to find out more on how you can have both ? Great , I want to introduce you to Manfred who has helped me & others with their health & making money & gaining time freedom . Set Appointment . Repeat Specifics

Don't let people off the hook .

Iv'e made a huge mistake, I may have kept you from a huge opportunity ...,

If you can find out how to get your life sorted within 2-5 years , is what ever else your doing instead of coming and finding out first hand really worth it ?

When you find out what '....' has to say you will thank me.

Passion will get respect.

Tell people what they know about you & the great things that have happened.

Word Track x 4 based on :

White Collar - business / work retail / sales

Blue collar - trades people

Entrepreneur - Risk taker, start up companies

Educated - degree smart, corporate professional

Entrepreneur example : Hey Tara, I Thought of you, I'm glad we know each other, Iv'e had some great things happen in my life which have been absolute blessings working with people , like yourself, travelling overseas, hosting conferences , getting to stay in exotic places , meet amazing people & as good as that's been now I'm at a whole new & exciting chapter in my life. (that statement demands a question & reply ... that's a great question) I'll tell you what , you know how people love watching movies rather than someone telling the punch lines right ?) I could spend hours talking about it however

Create Value :

I want to introduce you to Scott , who is helping me & others with their health & total time & financial freedom within 2 - 5 years , he is sincere, authentic, honest & highly successful . It will be LIVE .

So Tara, on a Scale of 1-10 how important is health & financial freedom too you ? Right (repeat)

Set appointment to see the plan . Intro to 3rd party. (don't let people draw conclusions / 100 show up to see plan)

Set appointment : (& be specific)

Are you free 10am M / T / W / T. & or Sundays .

You know cafe zest ? Park behind Repcos & walk through (be specific)

(Could also be a online LVE presentation)

Show plan Mon/Tue/Wed/Thurs

Suburbs . Don't dis engage.

KEY Mindset - life involves time , money & sacrifice, life is hard , this way you get to choose your " hard " if you could retire in 2-5 yrs rather than 40 , if you could be done , is that worth 1 hour of your time to find out ? Is that worth making it a priority ?