# **COMPENSATION PLAN SUMMARY**

	Associate	Brand Associate	Sales Associate	Senior Associate	1 Star Executive	2 Star Executive	3 Star Executive	4 Star Executive	5 Star Executive	Emerald Ambassador	Ruby Ambassador	Diamond Ambassador	Black Diamond Ambassador
PQV	50	100	150	200	250	300	300	300	300	300	300	300	300
cqv				1,000	5,400	7,500	10,500	27,000	43,200	75,000	100,000	43,200	43,200
oqv										750,000	1,500,000	3,000,000	6,000,000
Team			(3) Preferred Customers or Associates	<b>(3)</b> Preferred Customers or Brand Associates	<b>(3)</b> Sales Associates	<b>(3)</b> 1 Star Executive legs	<b>(5)</b> 1 Star Executive legs	<b>(6)</b> 1 Star Executive legs	<b>(9)</b> 1 Star Executive legs	(4) 4 Star	(12) 1 Star Executive legs (6) 5 Star Executive legs	Qualified 5 Star Executive	Qualified 5 Star Executive
1	5%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%
2	5%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%
3		7%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%
4			6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%
5				6%	6%	6%	6%	6%	6%	6%	6%	6%	6%
6					8%	8%	8%	8%	8%	8%	8%	8%	8%
7					2%	2%	6%	6%	6%	6%	6%	6%	6%
8					2%	2%	2%	6%	6%	6%	6%	6%	6%
9+ Infii	nity bonus				2%	2%	2%	2%	2%	2%	2%	2%	2%
Coding	g bonus		\$15	up to \$35	up to \$100	up to \$140	up to \$170	up to \$180	up to \$190	up to \$190	up to \$190	up to \$190	up to \$190
			n 12 personally enrolle	d qualified	\$300	\$600	\$800	\$1,000	n/a	n/a	n/a	n/a	n/a
6,000,00			ased on 3,000,000 GC no more than 50% c						<u>.</u>	<u>.</u>	<u>.</u>		<u>.</u>
<b>Global revenue sharing pool</b> Qualified 5 Star Executive and up receive proportionate share of company global business volume.							YES	YES	YES	YES	YES		
Recog	nition awards s	ee training manual f	or details.		<b>X</b>	<b>ö</b> Eş	<b>X</b>	<b>X</b>	<b>ö</b> Eş	<b>ö</b>	8.	ð Eq	) S
Diamo	ond Trip of a Life	time See training	manual for details.							YES	YES	YES	YES

To achieve Emerald Ambassador or Ruby Ambassador ranks, you must achieve the applicable qualifications for three consecutive months, with no more than 50% coming from any single downline leg.



## QV/BV CHART

## Used To Calculate Compensation

DESCRIPTION	BV	QV
DAC Loans	About 1%* of Loan	About 2 <sup>%*</sup> of Loan
DAC Merchant	About 0.25 <sup>%*</sup>	About 0.25 <sup>%*</sup>
Processing	of cc Sales	of cc Sales
Youngevity	As	As
Products	Published	Published

\*BV/QV as listed are approximates and may be lower and higher based on the individual deal.

DAC Marchant Dracesing

DAC Merchant Processing							
EARNINGS							
Personal Bonus	50% of BV						
Enroller Bonus	20% of BV						

### MERCHANT PROCESSING EXAMPLE

CC Sales	\$100,000/mo	nth		
Approx. QV/BV	\$250/month			
Personal Bonus	\$125/month			
Enroller Bonus	\$50/month			
Youngevity Month	ly Payout (Upon	qualification		
L1 = \$20	L4 = \$15	L7 = \$15		
L2 = \$20	L5 = \$15	L8 = \$15		
	L6 = \$20	L9+ = \$5		

WYOUNGEVITY.

## **DAC Loans**

## DAC LOAN PERSONAL BONUS (MULTIPLE OF BV)

Earnings Multiple	Monthly Qualifications		Accumulated Qualifications
4 x*	If (5) Loans Closed Last Month	or	Accumulate 50 Personal Loans
3.5 x*	If (4) Loans Closed Last Month	or	Accumulate 40 Personal Loans
3 x	If (2) Loans Closed Last Month	or	Accumulate 20 Personal Loans
2.5 x	Minimu	m On A	All Loans

\*When agent qualifies to earn 3.5x or 4x, upline BV/QV is reduced by 50% to accommodate increased personal commission.

### DAC LOAN ENROLLER BONUSES (MULTIPLE OF BV)

TTL Accumulated Clients	No Qualification Requirement	1 TTL Personal Client	3 TTL Personal Client	6 TTL Personal Client	15 TTL Personal Client		
1	50%	50%	75%	1 x	1.25 x		
2		50%	50%	50%	50%		
3				50%	50%		
4	4 *These are in addition to Youngevity Level Pay Shown Below 25%						

#### CLIENT LOAN EXAMPLE

Client	\$100,000 Loan	Approx. QV	2,000	
		Approx. BV	1,000	
Personal Bonus		\$2,500 - \$4,00	00	
Enroller	Bonuses	\$500 - \$1,250 L2 = \$500	L3 = \$500	L4 = \$250
Younge	vity Payout	L1 = \$80 L2 = \$80 L3 = \$70	L4 = \$60 L5 = \$60 L6 = \$80	L7 = \$60 L8 = \$60 L9+ = \$20

